

1 **Abstract**

2 Many animals, including humans, acquire information through social learning. Although
3 such information can be acquired easily, its potential unreliability means it should not be
4 used indiscriminately. Cultural ‘transmission biases’ may allow individuals to weigh their
5 reliance on social information according to a model’s characteristics. In one of the first
6 studies to juxtapose two of these context dependent model-based biases, we investigated
7 whether the age and knowledge state of a model affected the fidelity of children’s
8 copying. Eighty-five 5-year-old children watched a video demonstration of either an adult
9 or child, who had professed either knowledge or ignorance regarding a tool-use task,
10 extract a reward from that task using both causally relevant and irrelevant actions.
11 Relevant actions were imitated faithfully by children regardless of the model’s
12 characteristics, but those who observed an adult reproduced more irrelevant actions than
13 those who observed a child, while the professed knowledge state of the model showed a
14 weaker effect on imitation of irrelevant actions. Overall, children favoured the use of a
15 ‘copy adults’ bias over a ‘copy task-knowledgeable individual’ bias, even though the
16 latter could potentially have provided more reliable information. The use of such social
17 learning strategies has significant implications for understanding the phenomenon of
18 imitation of irrelevant actions (or overimitation), instances of maladaptive information
19 cascades and for understanding cumulative culture.
20 *Keywords:* imitation, transmission biases, social learning strategies, model
21 characteristics, knowledge state.

22

1. Introduction

23

24 The adaptive value of social learning is now evident in a vast range of animals,
25 from humans to insects, resulting in implications for our understanding of cultural
26 evolution and social intelligence (Boyd & Richerson 1985; Tennie et al., 2009; Whiten &
27 van Schaik 2007). When acquiring information individuals face evolutionary trade-offs
28 between the acquisition of costly but accurate personal information and the use of cheap
29 but potentially less reliable social information (Boyd & Richerson 1985; Kendal et al.,
30 2005). Accordingly, the implementation of social information should be determined by
31 an evaluation of the content of the information presented and the characteristics of the
32 information provider, the model (e.g. van Bergen et al., 2004; Rendell et al., 2010).
33 Nevertheless, the transmission of information from one individual to another has resulted
34 in the accumulation of errors or cascades of misinformation (Rieucan & Giraldeau 2009;
35 Tanaka et al. 2009). For example, humans copy non-functional attributes (Mesoudi &
36 O'Brien, 2008), with maladaptive behaviors passing between individuals within groups
37 (McGuigan & Graham, 2009; Whiten & Flynn, 2010).

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39 Furthermore humans copy actions that, at face value, appear to be causally
40 irrelevant (Horner & Whiten, 2005; Lyons et al., 2007; McGuigan et al., 2007). The
41 propensity to copy these irrelevant actions appears in different cultures (e.g. Kalahari
42 Bushmen; Nielsen & Tomaselli, 2010), increases with age (McGuigan et al., 2007;
43 Nielsen, 2006) into adulthood (McGuigan, Makinson & Whiten, 2010), and persists
44 despite interventions such as reinforcement for the identification of irrelevant actions and
45 direct instructions to only copy relevant actions (Lyons et al., 2007, 2011). Such
46 pervasiveness has led some to view copying irrelevant actions as, 'an evolutionary

47 adaption that is fundamental to the development and transmission of human culture’
48 (Nielsen & Tomaselli, 2010, p.729). For example, Henrik and Csibra (2009) argue that
49 imitating causally irrelevant elements of tool use demonstrations helps children acquire
50 means actions even before they fully understand their causal role in bringing about the
51 desired goal. If one does not know the whether an action is causally necessary it may be
52 adaptive to copy this action.

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54 Copying seemingly causally irrelevant actions could only be adaptive if
55 individuals develop flexible strategies that dictate the circumstances under which they
56 copy others. Theoretical models have explicitly considered a demonstrator’s
57 characteristics, which have been termed ‘who strategies’ (Laland, 2004) and ‘cultural
58 transmission biases’ (Boyd & Richerson 1985; Rendell et al. 2011). According to Boyd
59 and Richerson (1985) individuals may employ an *indirect* bias towards learning from a
60 model with specific preferential characteristics. These indirect biases or *context-*
61 *dependent* (Henrich & McElreath, 2003) model-based biases, may involve, for example,
62 an individual’s age. Using such model-based biases allows populations to approach
63 adaptive optima much faster than they otherwise would under individual learning or
64 ‘guided variation’ (Boyd & Richerson, 1985). For example, Mesoudi and O’Brien (2008)
65 found, by simulating the cultural transmission of prehistoric projectile-points, that the
66 population-level pattern observed in Nevada’s archaeological record was consistent with
67 a bias of *wholesale* copying of a successful hunter’s projectile-point design, including
68 non-functional but selectively neutral aspects (such as color), rather than copying
69 particular projectile-point attributes.

70

71 In an argument analogous to that of Laland (2004) regarding the relative
72 abundance of cognitively challenging versus simpler social learning strategies in the
73 animal kingdom, we argue that within a species there may be differences in the
74 propensity to use certain model-based biases. Specifically, children may find a ‘copy
75 adult over child’ strategy (Dugatkin & Godin, 1993) relatively easy to implement
76 compared to a ‘copy task-knowledgeable individual’ strategy (Henrich & Broesch, 2011)
77 for a number of reasons. Firstly, understanding of age develops earlier than an
78 understanding of knowledge (Edwards, 1984; Wellman et al., 2001) and thus related
79 biases may also develop earlier. Secondly, age may be a more salient characteristic and
80 thus involve less cognitive processing and, thirdly, children may understand that self-
81 declared knowledge states may be less reliable than age. In the current study five-year-
82 old children received demonstrations of observably relevant and irrelevant actions in
83 relation to the goal of extracting a reward from an artificial fruit and we investigated
84 whether the observing child’s subsequent behavior was influenced by the model’s age
85 and/or knowledge state.

86
87 The model-based bias of age, and the strategy of ‘copy older individuals’ is a
88 prominent heuristic (Henrich & Gil-White, 2000; Kirkpatrick & Dugatkin, 1994). There
89 is evidence that older models elicit more social learning in many species (e.g. seals;
90 Sanvito et al., 2007, mice; Choleris et al., 1997, guppies; Amalacher & Dugatkin 2005,
91 chimpanzees; Biro et al., 2003; Horner et al., 2010). Likewise, human developmental
92 research has considered model age as a determining factor in social learning for some
93 time. Vygotsky (1981) suggested that children learn more from older individuals as they
94 scaffold learning, with an active intention of sharing their knowledge. Observational
95 studies have shown that younger (1- to 2-year-olds) siblings imitated their older (3- to 5-

96 year-old) siblings far more than the other way around regardless of age gap or sex
97 differences (Abramovitch et al., 1980; Pepler et al., 1981). When presented with two
98 models of differing ages (two years younger, same age, or two years older)
99 simultaneously, eight year olds imitate the food preference choice of older and same age
100 peers over younger peers (Brody & Stoneham, 1981). Similarly, when the two models
101 presented were a child and an adult, three- and four-year-olds preferentially used
102 information provided by an adult over a child, for word learning (Jaswal & Neely, 2006)
103 and simple rule games, interpreting the adult's behavior as normative (Rakoczy et al.,
104 2010)

105
106 The effect of a model's age on children's social learning is modulated by the
107 content of the to-be-copied behavior; two-action, artificial fruits tasks have shown that
108 14-month-old infants (Hanna & Meltzoff, 1993) and 3-, 4- and 5-year-old children,
109 (Flynn & Whiten, 2008; Hopper et al., 2008, 2010) demonstrate a similar level of fidelity
110 in the imitation of relevant actions performed by a peer to that of studies with adult
111 models (McGuigan et al., 2007). However, studies looking at the imitation of *irrelevant*
112 *actions* (actions that are not causally necessary for the completion of the task) show that
113 2- and 3-year old children did not copy the irrelevant actions demonstrated by a peer to
114 the same extent as irrelevant actions presented by an adult model (Horner & Whiten,
115 2005; McGuigan et al., 2007). Subsequently, McGuigan et al. (2010) explicitly
116 investigated the effect of a model's age on the copying of irrelevant actions. Observers of
117 various ages (3-year-olds, 5-year-olds and adults) copied significantly more irrelevant
118 actions when they were modelled by an adult as opposed to a 5-year-old child. It remains
119 unclear whether this disposition indicates a bias of 'copy adults' or the more cognitively

120 complex bias of viewing a child model as ‘less rational and knowledgeable’ than an adult
121 model (Flynn 2008, p. 3549).

122

123 The effect of a model’s knowledge state on children’s social learning strategies is
124 less clear. By five years of age children have a concept of a model’s expertise (Azmitia
125 1988; Birch et al., 2008, 2010; Moore et al., 1989), knowledge (Koenig & Harris 2005;
126 Sabbagh & Baldwin 2001; Wellman et al., 2001), intention to teach (Ziv et al., 2008) and
127 infer a model’s knowledge state based on his/her age (Taylor et al., 1991). One might
128 expect observers to rely more heavily on an individual’s demonstration when that
129 individual has professed knowledge in the specific task domain. To test a task-directed
130 context bias one must manipulate the model’s professed knowledge state of the specific
131 ‘test’ task. Furthermore, although there has been theoretical speculation of the existence
132 of a hierarchy of transmission biases (McElreath et al., 2008) the interaction between
133 biases remains unclear. We are only aware of one study investigating the interaction of
134 copying biases of children of a model’s age and competence. In this study the
135 competence information, exhibited in an *unrelated* task, outweighed age information such
136 that children (aged 7- to 8-years-old), in order of preference, copied models of: high-
137 competence peers, high-competence younger, low-competence peers and low-
138 competence younger (Brody & Stoneman, 1985).

139

140 The current study explicitly investigated the roles of two model-based biases. In
141 the copying fidelity of children, we contrast the model age (adult versus peer model) with
142 one that might require greater assessment, the task-directed knowledge state (task-
143 knowledgeable versus task-ignorant model). The completion of a two-action tool-use task
144 (Dawson & Foss, 1965), which included causally relevant and irrelevant components,

145 was demonstrated by one of four models differing with respect to these biases. We
146 predicted that: (1) an observer who witnessed a model successfully extract a reward from
147 a task would imitate the relevant actions demonstrated using the same means to extract
148 the reward regardless of that model's characteristics. (2) In line with McGuigan et al.
149 (2010), children who witness an adult model would exhibit higher levels of imitation of
150 causally irrelevant actions than those who witness a child model. (3) Children faced with
151 a task-knowledgeable model would show higher levels of imitation of causally irrelevant
152 actions than those presented with a task-ignorant model. Finally, (4) in line with Brody &
153 Stoneman (1985), there would be a hierarchy of transmission with a task-knowledgeable
154 adult prompting the highest, and a task-ignorant child prompting the lowest, levels of
155 imitation of irrelevant actions, with potential differences between the two other models
156 allowing the hierarchy of biases to be examined further.

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2. Method

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2.1 Participants

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Ninety-six 5-year-old children (45 males, $M = 65$ months, standard deviation, $SD = 3.5$ months) from schools in County Durham participated. There were no significant differences for sex ($\chi^2_{1,96} = 2.29, p = .97$) or age ($F_{8,87} = 80.1, p = .60$) across the experimental conditions and the no model control.

166

2.2 Materials

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A two-action task, the transparent version of the 'Glass Ceiling Box' (GCB; see Figure 1, Flynn, 2008; McGuigan & Graham 2009; Horner & Whiten, 2005; McGuigan et al., 2007; McGuigan et al., 2010) was used. The GCB is a transparent box with an

170 opening at the front that can be revealed by sliding or lifting a door. The goal is to
171 retrieve a Velcro-backed sticker reward from a tube located behind the door, by inserting
172 a stick tool (a 22 cm rod with Velcro on the end) into the tube. The demonstrated actions
173 directed to the door at the front of the GCB are causally necessary to retrieve the reward.
174 The GCB has a further opening in the roof, covered by a two-bolt defence that can be
175 removed by poking or dragging them from the opening with the stick tool. This hole
176 leads to an empty compartment with a ‘glass ceiling’ preventing physical access to the
177 reward, so actions directed to the bolts or the upper compartment are observably causally
178 irrelevant to retrieving the reward.

179

180

Insert Figure 1 here

181

182 **2.3 Design**

183 A between-groups design was used, with children (N = 85) randomly allocated to
184 one of four conditions pertaining to model characteristics (adult professing knowledge,
185 adult professing ignorance, 5-year-old child professing knowledge and 5-year-old child
186 professing ignorance) or a no model control (N = 11). The control group was relatively
187 small as the GCB has been administered in several experiments (Flynn, 2008; McGuigan
188 & Graham, 2009; Horner & Whiten, 2005; McGuigan et al., 2007; McGuigan et al.,
189 2010) with controls showing similar levels of interaction and success as shown in the
190 current experiment. Both models were female and unknown to the participants. After
191 observing a video of the model’s initial entrance and profession of knowledge or
192 ignorance about task completion, participants watched one of two video demonstrations
193 of the reward being extracted from the GCB. These clips were identical regardless of the
194 model’s characteristic and counterbalanced across conditions; the only difference being

195 in the depiction of different methods (method 1, poke-bolts-then-slide-door, and method
196 2, drag-bolts-then-lift-door). As participants had more than one response trial, there was a
197 within-groups variable of trial number (T1 and T2). In the no-model control condition
198 children were presented with the GCB without witnessing any demonstration.

199

200 **2.4 Procedure**

201 Children were tested individually in a quiet place in their school. Each child sat at
202 a table in front of a laptop computer with the GCB on an adjoining table. The child was
203 told “Today I have brought in this toy. This is a video of me showing the toy to Emma.
204 Watch closely and listen carefully. “The child then watched an introduction to one of the
205 video demonstrations in which the model walked into a room, looked at the GCB and
206 turned to the camera professing either knowledge “I know this game, I’ve played with it
207 lots of times, I know exactly how to do this” or ignorance “This is a new game, I have
208 never seen it before, I don’t know how to do it.” Children watched this introduction twice
209 and after each viewing were asked “Had Emma seen the game before? Did she know how
210 to do it?” By the second viewing all participants answered correctly.

211

212 Then the child was told “We asked Emma to play with the box and recorded what
213 happened.” Following this, children watched one of two video demonstrations of a
214 sequence of actions being carried out on the GCB, with either method 1 or method 2
215 being used. Unlike McGuigan et al. (2010), these latter video clips of demonstration
216 showed only the hands and arms of a petite adult. Thus any difference in participant’s
217 behavior was due to model characteristics alone and not the physical differences in the
218 demonstration (e.g. motor coordination) or ostensive cues. Twenty adults, blind to the
219 study, watched the video clips. At the end they were asked who performed the actions.

220 All labelled the demonstrations as desired, with those seeing a child at the beginning
221 labelling the demonstration as having been performed by a child and those who witnessed
222 an adult at the beginning attributing the actions to an adult.

223

224 The sequence of actions was as follows: the tool was used to remove two bolts on
225 top of the GCB either by poking or dragging, the tool was inserted into the top hole and
226 the glass ceiling tapped three times (totalling five irrelevant actions), a door at the front of
227 the GCB was moved by either sliding or lifting it, the tool was inserted and a sticker
228 removed. Children watched the video demonstration of the sequence of actions twice and
229 were then told “I would like you to play with the toy. There is no right or wrong. I just
230 want to see you play.” The child was allowed to interact with the GCB (T1) until (s)he
231 retrieved the reward successfully or three minutes had elapsed. If required, children were
232 given a prompt “You can play with it as much as you like.” Each child was then shown
233 the demonstration clip a third time and allowed a further attempt (T2).

234

235 In the no-model condition each child was told “Lots of children have played with
236 this toy today and now I would like you to play with it.” They received three minutes
237 with the GCB and were given the same prompt as the experimental group. All children
238 were rewarded with a sticker for their participation, regardless of the outcome.

239

240 **2.5 Analysis**

241 Each participant’s performance was scored on four variables, i) whether (s)he
242 successfully removed the sticker, ii) whether (s)he opened the door and if so, the method
243 used, iii) whether (s)he removed the ‘irrelevant’ bolts and if so, the method used and, iv)
244 how many irrelevant actions were copied. The experimenter coded all children’s behavior

245 whilst two independent observers, blind to the children's allocated condition, coded 26%
246 of the sample. All Cronbach's Alpha scores were 0.96 or above, showing an excellent
247 level of rater-reliability.

248

249

3. Results

250 The following analyses examined the level of success in obtaining the reward,
251 fidelity to the method used for relevant (door opening) and irrelevant actions (bolt
252 removal) and the number of irrelevant actions reproduced (out of five). All of these
253 dependent variables were compared between participants (type of model) and within
254 participants (T1 versus T2). Children who observed a demonstration were significantly
255 more successful at retrieving the reward at T1 (success rate = 68%, $p < .005$ Fishers Exact
256 Test, FET, one tailed) than children in the control condition (18%), with a significant
257 increase in success from T1 to T2 (McNemar $Z_{1,85} = -3.21$, $p < .001$).

258

3.1 Copying of causally relevant actions

260 No child in the no-model control condition lifted the door, while ten slid it. The
261 number of children in the experimental conditions who copied the door-opening method
262 they witnessed was significantly greater than chance with 78% copying the method at T1
263 $\chi^2(1, N = 60) = 26.67$, $p < .001$ and 76% at T2 $\chi^2(1, N = 74) = 13.84$, $p < .001$). Our first
264 hypothesis was that model characteristics would not affect the copying of causally
265 relevant actions. To test this we ran a multi-level logistic regression of relevant actions
266 across T1 and T2 with corrected standard errors to account for the dependence between a
267 child's T1 and T2 behavior. Model age, model knowledge state and demonstration
268 witnessed (slide or lift) were the predictors and copying of action witnessed was the
269 dependent variable. Age and knowledge state were not significant predictors of the

270 imitation of the relevant method. Demonstration witnessed (lift or slide) was the only
271 significant predictor (see Table 1). Children copied the door-slide method more than the
272 door-lift method (97% copied slide, 51% lift).

273

274 Table 1 about here

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276 **3.2 Copying of causally irrelevant actions**

277 Only two children in the control condition produced an action directed to the
278 (causally irrelevant) bolts, both poking them, and none tapped the tool into the upper
279 compartment. Thus, children who observed a demonstration performed significantly
280 more irrelevant actions at T1 ($M = 1.55$, $SD = 1.74$, $t_{34} = -1.28$, $p < .001$) than control
281 children ($M = 0.27$, $SD = 0.65$)¹. In the experimental conditions, the number of children
282 who copied the bolt removal method witnessed was significantly greater than chance at
283 T1 $\chi^2(1, N = 48) = 16.33$, $p < .001$ and T2 $\chi^2(1, N = 90) = 11.53$, $p < .002$). As the bolt
284 method witnessed did not affect the total number of irrelevant actions performed at T1
285 ($t_{83} = -1.54$, $p = .13$) or T2 ($t_{83} = -1.61$, $p = .11$) the data was collapsed across methods.

286 It was hypothesised that children would imitate more irrelevant actions when they
287 were presented by an adult as opposed to a child and when presented by a self-reported
288 knowledgeable model as opposed to an ignorant model. To test this we conducted a
289 Poisson regression analysis of irrelevant actions, using joint modelling with robust
290 standard errors to account for the dependence between a child's T1 and T2 behavior, with
291 model age, model knowledge state, participant age and participant sex as predictors.
292 Participant age and sex were not significant predictors. As expected model age was a
293 significant predictor (adult model, $M = 2.64$, $SD = 1.79$, child model $M = 1.79$, $SD =$

¹Baseline behavior comparisons are made between the children in the control group and the experimental children at T1 only, as by T2 the children had experience with the GCB.

294 1.90, $p < 0.05$), but, contrary to expectation, knowledge state was not (see Table 2 and
295 Figure 2). Thus, whilst children who witnessed an ignorant model produced fewer ($M =$
296 1.71, $SD = 1.78$) irrelevant actions than children who witnessed a knowledgeable model
297 ($M = 2.05$, $SD = 1.89$, $p = 0.18$) this difference was not significant.

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Insert Table 2 about here

300

301 Pairwise comparisons of the four conditions (1. knowledgeable adult,
302 2.knowledgeable child, 3. ignorant adult, 4. ignorant child) showed that whilst children
303 presented with the child-ignorant model performed significantly fewer irrelevant actions
304 compared to children presented with the adult-knowledgeable model ($t_{78} = -2.55$, $p < .05$),
305 no other differences were significant (see Figure 2)

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Insert Figure 2 about here

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Post-hoc analysis

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Overall children produced significantly more irrelevant actions at T2 ($M = 2.21$
 $SD = 1.89$) than T1 ($M = 1.55$, $SD = 1.74$; $t_{84} = -3.71$, $p < .001$). This increase was
significant for those who observed a knowledgeable adult (paired t-test: $t_{19} = -2.53$, $p <$
 $.05$, $d = 0.56$), and a knowledgeable child ($t_{22} = -2.08$, $p < .05$, $d = 0.40$) but not for those
who observed an ignorant adult ($t_{21} = -1.87$, $p = .076$, $d = 0.28$), or an ignorant child (t_{19}
 $= -0.98$, $p = .34$, $d = 0.28$, see Figure 2), although the power for the latter two tests was
low.

319

4. Discussion

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321 The current study extends research into cultural transmission by explicitly
322 examining the role of, and relation between, two different model-based context
323 dependent transmission biases: age and professed task-knowledge state. The results
324 confirmed two of our initial predictions, (1) that children would imitate relevant actions
325 regardless of a model's age and knowledge state, and (2) that children would imitate
326 more causally irrelevant actions produced by an adult than a peer. Our third and fourth
327 predictions, (3) that children would use a task-directed bias to imitate irrelevant actions
328 produced by a task-knowledgeable, but not task-ignorant, model and (4) that there would
329 be a hierarchy of transmission biases, received comparatively weaker support.

330

331 As predicted, and in line with previous findings (Flynn & Whiten 2008a, 2008b;
332 Hanna & Meltzoff 1993; Hopper, et al., 2008, 2010), the model's characteristics did not
333 affect the high levels of imitation of the relevant actions. Such faithful imitation of
334 relevant actions appears to be 'canalisation', where the various possibilities for
335 manipulating a task are reduced after a social demonstration (Flynn & Whiten, 2008b;
336 Hopper et al., 2010; Horner, et al., 2006). This is clearly illustrated by the 46% of
337 children who observed the door of the GCB being lifted and produced a lift action despite
338 the availability of a preferred more salient slide method.

339

340 We posit that young children exhibit a social learning strategy (Laland, 2004) of
341 '*faithfully* copy adults' as although they faithfully copied relevant actions from both peers
342 and adults, they copied significantly more irrelevant actions when demonstrated by an
343 adult versus a peer. The demonstrations were presented on video, and all children

344 witnessed the same pair of hands manipulating the task, regardless of condition, so the
345 bias we witness for children to copy an adult over a peer was not due to any ostensive
346 cues present in the demonstration. Such a finding is in line with McGuigan et al. (2010)
347 who found similar results with three- and five-year-old children. In contrast to Mesoudi
348 & O'Brien's (2009) findings where a 'wholesale copy all' model-based bias including
349 neutral irrelevant actions was found, the irrelevant actions in the current study entailed a
350 cost, in terms of delaying reward acquisition. This demonstrates the potential power of
351 such transmission biases to establish maladaptive information cascades, sometimes at the
352 population level (Bikhchandani et al., 1998; Henrich & McElreath, 2003).

353

354 A task-directed bias of 'copy task-knowledgeable individuals' did not override the
355 tendency to copy adults, despite the fact that the children in the current study could
356 correctly identify the model's knowledge state. In contrast, when Brody & Stoneman,
357 (1985) juxtaposed peer age and competence (on an unrelated task), a competence bias
358 outweighed any age bias, such that younger peer/high-competence models were preferred
359 over same-age peers/low competence ones. Whether this difference in results is due to the
360 model's ages (adult and child model versus younger and same age peer model),
361 reputation (knowledge state versus reliability) or medium of competency (self-declared in
362 a video clip versus a description given by an adult experimenter) are unclear but seem
363 ripe for further exploration.

364

365 Whilst the regression model of irrelevant actions indicated that knowledge state
366 was not a significant predictor the pairwise comparisons of all four model types
367 (knowledgeable adult, ignorant adult, knowledgeable child, ignorant child) showed that a
368 knowledgeable adult was copied significantly more than an ignorant child, but there were

369 no other significant differences between the four model types. Thus model age was
370 weighted over professed task-knowledge, but task-knowledge was evaluated to some
371 degree, lending some support to the idea that there is a hierarchy of transmission biases as
372 reported by McElreath et al. (2008). Additionally post hoc analysis revealed that children
373 who witnessed knowledgeable models regardless of age, reproduced significantly more
374 irrelevant actions at their second attempt, than children witnessing ignorant models, who
375 showed no change across their attempts. Taken together these results provide limited
376 support for a knowledge-based strategy.

377

378 Our findings provide, to our knowledge, the first evidence in any species
379 (consistent with the analogous prediction of Laland, 2004) that easily adopted heuristics,
380 such as age-based biases, may be more readily used in decisions pertaining to the cultural
381 transmission of information, than more cognitively challenging biases, such as those
382 involving assessment of another's knowledge state with regard to the task at hand. The
383 question then is, whether an age bias is inherently more adaptive than a knowledge state
384 bias or whether it is simply easier to evaluate? Whilst there is an argument that children
385 may understand that self-declared knowledge states may be less reliable than age we
386 believe it is more likely that the preference for a 'copy adult over child' strategy
387 (Dugatkin & Godin, 1993) involves less cognitive processing and is a by-product of its
388 relative ease to implement. An understanding of age develops earlier than an
389 understanding of knowledge (Edwards 1984; Wellman et al., 2001) and thus related
390 biases may also develop earlier.

391

392 This cognitively 'lighter' assessment of a model's age may, however in itself, be
393 adaptive because adults, by their increased experience with the world, are generally more

394 proficient and knowledgeable models than children. Research has shown that children
395 infer a model's knowledge state based on his/her age (Taylor et al., 1991). Thus this
396 correlation may lead to effective social learning strategies. However, when the
397 correlation is contradicted, and there are instances of ignorant adults or knowledgeable
398 children, children still rely on the age bias resulting in the current study's finding that
399 children are as likely to copy the irrelevant actions of an ignorant adult as a
400 knowledgeable child. This occurs even when, as happened in the current study, every
401 child is able to correctly identify the knowledge state of the model. To investigate these
402 claims further it would be wise to conduct future research into children's developing
403 ideas of the inter-relation between age and knowledge state.

404
405 The relation between these biases also helps us to understand the phenomena of
406 copying causally irrelevant actions. Children's selective reproduction of causally
407 irrelevant actions suggests that this phenomenon may not be as pervasive as previously
408 thought (Lyons et al., 2007; Nielsen & Tomaselli, 2010) in that the replication of
409 irrelevant actions was modulated in response to a model's characteristics. However, that
410 is not to say that imitation of irrelevant actions can no longer be considered an
411 evolutionary adaptation (Nielsen & Tomaselli, 2010). The copying of causally irrelevant
412 actions may reflect a cognitively complex process within a child, involving assumptions
413 about the 'irrelevance' of particular actions. For example, it would be adaptive for
414 children to evaluate which seemingly causally irrelevant actions may be relevant actions
415 whose causal efficacy they are yet to understand (Hernik & Csibra, 2009) versus those
416 actions which are simply irrelevant. A wise assumption may be that adults are more
417 likely to produce 'irrelevant' actions that actually have an opaque function, perhaps that
418 of social or cultural relevance, whilst irrelevant actions from peer-aged children should

419 be taken at face value. Therefore an overriding strategy of ‘adults should be imitated
420 faithfully, children should be imitated unless their actions seem non-functional’ may be
421 extremely beneficial, even though this heuristic may sometimes lead to the copying of
422 irrelevant actions.

423 High fidelity copying is a necessary factor underlying the unique capacity of
424 humans for cumulative cultural transmission (Boyd & Richerson, 1985). Faithful
425 imitation is the bedrock of cultural ratcheting (Tomasello, 1999) as such a
426 phenomenon prevents any loss of knowledge, allowing for potential improvement
427 in subsequent individual development and/or generations. Faithful imitation of causally
428 irrelevant actions, as exhibited in this study, may appear to conflict with our
429 species' capacity for cumulative culture due to its potential to lead to cascades of
430 misinformation. However, the current study has demonstrated that the selective nature of
431 children's social learning, in copying adults over children and potentially assessing the
432 irrelevance of apparently causally irrelevant actions, explains why a more likely result is
433 the advancement of complex, socially learned behaviors.

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578 Figures

579

580 *Figure 1.* The Glass Ceiling Box (GCB) showing model performing one of the irrelevant
581 actions. Photo from Flynn (2008)

582

583 *Figure 2.* Mean number of irrelevant actions (out of ten) performed depending on model
584 identity over the two trials. Asterisks indicate a difference in means more than expected
585 between groups (* $p < .05$). * within a bar indicates a significant increase in irrelevant
586 actions from T1 to T2 ($p < .05$).

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