

1 Does a peer-model's task proficiency influence children's solution choice and innovation?

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**Abstract**

The current study investigated whether four- to six-year-old children’s task solution choice was influenced by the past-proficiency of familiar peer models and the child’s personal prior task experience. Peer past-proficiency was established through behavioural assessments of interactions with novel tasks alongside peer and teacher predictions of each child’s proficiency. Based on these assessments, one peer model with high past-proficiency and one age-, sex-, dominance-, and popularity-matched peer model with lower past-proficiency were trained to remove a capsule using alternative solutions from a three-solution artificial-fruit task. Video demonstrations of the models were shown to children after they had either a personal successful interaction or no interaction with the task. Generally, there was not a strong bias towards the high past-proficiency model, perhaps due to a motivation to acquire multiple methods and the salience of other transmission biases. However, there was some evidence of a model-based past-proficiency bias; when the high past-proficiency peer matched the participant’s original solution there was increased use of that solution whereas if the high past-proficiency peer demonstrated an alternative solution, participants showed increased use of the alternative social solution and novel solutions. Thus, model proficiency influenced innovation.

38 Does a peer-model's task proficiency influence children's solution choice and innovation?

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40 Laboratory experiments with unfamiliar models enable a controlled investigation of

41 children's social learning strategies, influencing the circumstances under which they copy.

42 However, it is hugely beneficial to look at children's behaviour 'in the wild' (Flynn &

43 Whiten, 2010) implementing a controlled design in a naturalistic setting, such as with

44 familiar peers in a child's classroom or nursery group (Dean, Kendal, Schapiro, Thierry, &

45 Laland, 2012; Flynn & Whiten, 2012). Such paradigms may also identify moments of

46 innovation, whereby children find solutions that have not been socially demonstrated. The

47 current study implemented an experimental procedure designed to mirror a naturalistic

48 context to better understand children's solution choice and innovation relative to (a) the past-

49 proficiency of a known peer model and (b) their personal experience with a task.

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### 51 **Model Past-Proficiency**

52 When faced with divergent novel information from numerous individuals it is

53 adaptive to have a strategy as to whom to copy (Laland, 2004; Rendell et al., 2011). Children

54 demonstrate such model-based biases in their learning (reviewed by Wood, Flynn & Kendal,

55 2013b). For example, from infancy to six-years, children consistently copy reliable, over

56 unreliable, models for linguistic labelling (Koenig, Clément, & Harris, 2004; Koenig &

57 Harris, 2005; Vázquez, Delisle, & Saylor, 2012) and artefact use (Birch, et al., 2008; Zmyj,

58 Buttellmann, Carpenter, & Daum, 2010). Copying a proficient, successful model should

59 increase the chances of personal success. In the current study we use the term past-

60 proficiency to refer to a model's domain-specific ability exhibited in the past. As such we

61 focus on the potential for a model to have a reputation for being skilled within the domain

62 that the model is currently demonstrating, and a corresponding model-based bias to influence

63 an observer's solution choice. We used a novel artefacts to establish proficiency reputations  
64 so proficiency referred to *successful interaction with novel artefacts*. The child models either  
65 scored high in past-proficiency (hitherto 'High PPM') or lower in past-proficiency (hitherto  
66 'Low PPM') pertaining to the relative degree of exploration or, where appropriate, successful  
67 extraction of capsules containing stickers from the series of novel artefacts.

68         The strength of the current study was the use of familiar peer models, enabling an  
69 investigation of children's responses to peers based on their actual abilities rather than staged  
70 manipulations from two novel actors. However, this paradigm presents challenges. First,  
71 peers will differ in past-proficiency *and* in other characteristics such as age, sex, popularity  
72 and dominance and these characteristics could also bias children's solution choice. For  
73 example, seven- and eight-year-olds copy the food choices of older rather than younger  
74 children at the same school (Brody & Stoneman, 1981) and three-year-olds copy the  
75 preferences of same-sex (over different-sex) unfamiliar child models for choices of novel  
76 food, clothes, toys and games (Frazier, Gelman, Kaciroti, Russell, & Lumeng, 2011; Shutts,  
77 Banaji, & Spelke, 2010). These characteristics may also co-vary with proficiency; with an  
78 open-diffusion artificial-fruits task, older, more dominant familiar children were watched  
79 more and had more successes than younger, less dominant children (Flynn & Whiten, 2012).  
80 The second related issue is that young children may struggle to differentiate the subtle  
81 differences in their peers' proficiency. For example, whilst Zmyj et al. (2010) differentiated  
82 proficiency through a model placing a shoe on his foot or his hand, the current study asked  
83 children to imagine who might be better at a task. If this is challenging, children might select  
84 peers based on more salient characteristics such as age and sex. To try and evaluate and  
85 minimise these challenges age, sex, popularity and dominance measures of the children were  
86 taken and analysed in conjunction with peer ratings. Additionally, for the test phase, models  
87 were matched on these characteristics.

88

## 89 **Prior Experience**

90           Personal prior experience can influence whether a model will be copied; naïve (no  
91 prior experience with the task) children that are presented with demonstrations of the same  
92 solution faithfully copy this solution, including the copying of causally irrelevant actions,  
93 even when other solutions are available, (Bonawitz, Shafto, Gweon, Goodman, Spelke &  
94 Schulz, 2011; Flynn & Whiten, 2008; Hopper, Flynn, Wood, & Whiten, 2010; Horner &  
95 Whiten, 2005; Horner, Whiten, Flynn, & de Waal, 2006; McGuigan, Whiten, Flynn &  
96 Horner, 2007). However, children who interact with a task before witnessing social  
97 demonstrations omit subsequently socially-demonstrated causally irrelevant actions, use  
98 multiple solutions and explore and innovate new solutions (Wood, Kendal & Flynn, 2013a).

99           Innovation is defined as producing behaviour that has not been socially observed, like  
100 a novel solution, although this does not mean that social information has not contributed to  
101 the novel solution (XXX, under revision). Innovation can lead to multiple solutions that  
102 increases one's overall knowledge of the task, as well as potentially providing generalisable  
103 knowledge regarding the properties of each solution. Wood et al. (2013a) investigated  
104 solution choice in naïve children given one social demonstration and previously successful  
105 children given a matching or an alternative demonstration. The current study extended this by  
106 presenting children with two models demonstrating different solutions; either two novel  
107 solutions, or one matching and one novel solution. Giving children multiple social  
108 alternatives allowed for further exploration of children's solution choice and innovation.

109

## 110 **Summary**

111           The current study investigated solution choice in relation to the proficiency of peer  
112 models and children's prior experience with a task. Four- to six-year-olds were selected as

113 the point of investigation as during this period children develop important cognitive  
114 milestones including inhibitory control, false-belief understanding, executive functions along  
115 with increased general intelligence, all of which could affect learning in a peer context (Blair  
116 & Razza, 2007). For example, a Theory of Mind is associated with increased helping of a  
117 novice peer on a novel task (Flynn, 2010). Further, it is at this age that children within the  
118 UK start school, and have regular contact with a group of peers, their classmates, thus  
119 allowing peer-based social learning strategies to emerge. Testing within a school also allowed  
120 for more complex profiling (perceived proficiency, popularity and dominance measures) of  
121 the children from the peers and the teachers that had known the children for at least six  
122 months. Finally, this focus mirrors and adds to many current studies with this age group. For  
123 example, children of this age range have demonstrated high levels of copying causally  
124 relevant and irrelevant actions (e.g. McGuigan et al., 2011) which indicates that if no biases  
125 exist, imitation levels should be high..

126         If children were able to identify the more proficient peers, we predicted that the  
127 children who saw two new solutions, presented by a High PPM and Low PPM, would try  
128 both demonstrated solutions but would preferentially copy the solution choice of the High  
129 PPM. We also predicted that when the High PPM's solution matched the child's original  
130 solution and the Low PPM offered an alternative solution children would be more likely to  
131 continue using their original solution and less likely to use the alternative social method or  
132 innovate other 'unexperienced' solutions relative to when the Low PPM matched the child's  
133 solution and the High PPM offered an alternative solution. In line with Wood et al. (2013a)  
134 we predicted that those children with no prior personal information would copy a socially  
135 demonstrated solution. Conversely, previously successful children would flexibly use  
136 personally acquired as well as socially demonstrated solutions and would show innovation  
137 through exploring other potential solutions. As described above, investigating such dynamics

138 allows the complexity of the real-world to be mirrored within an experimentally-controlled  
139 investigation, rather than an individual, discrete bias analysis which has been seen in much  
140 previous research.

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## Method

### 143 Participants

144 One hundred and ten children (59 males), aged four-to-six-years-old (range = 56 to 80  
145 months,  $M = 65.52$ ,  $SD = 6.00$ ), were recruited from four primary school classes in County  
146 Durham, UK. The class sizes were as follows: class A = 23 (12 males), class B = 27 (14),  
147 class C = 28 (13), and class D = 32 (20). There were no significant differences in the number  
148 of boys or girls (Binomial  $p > .5$ ). The children had been in their classes for between eight  
149 and nine months. Eight children were used as models, five participants were excluded from  
150 the analysis due to experimenter error and the experiment was terminated early for three  
151 children as they appeared uncomfortable. The remaining 94 children ranged from 57 to 77  
152 months ( $M = 65.53$ ,  $SD = 5.74$ ). There was no significant difference in the distribution of sex  
153 ( $\chi^2(3, N = 82) = 0.33$ ,  $p = .96$ ) or age ( $F_{3, 78} = 0.10$ ,  $p = .96$ ) across the five conditions.

154

### 155 Design

156 The experiment had three phases and participants were systematically allocated  
157 (approximate matching of age and sex) to one of four conditions. The presence or absence of  
158 an interaction with the task in phase one was the first independent variable: twenty children  
159 were selected at random to have no interaction in phase one (Condition 1), while the  
160 remaining children ( $N = 74$ ) interacted with the task (all but 12 found a solution). In phase  
161 two, all children watched video demonstrations of models using a solution. The second  
162 independent variable was how many of the solutions demonstrated were novel to the child

163 (one or two). In phase three, all children had up to five interactions with the task. All children  
164 in Condition 1 one were necessarily assigned to two novel solutions. The other children were  
165 systematically assigned to the remaining three conditions (Two novel solutions, High PPM  
166 matched and Low PPM demonstrated a novel solution, or Low PPM matched and High PPM  
167 demonstrated a novel solution). The dependent variables were attendance to demonstration,  
168 solution choice and irrelevant action reproduction.

169

### 170 **Selecting Models**

171 In order to ascertain which children were to be models, all children were assessed  
172 through group behavioural observations of their interactions with three novel tasks, such that  
173 both the experimenter and peers observed recent peer proficiency. Peers and teachers were  
174 also asked to rate children's proficiency on novel tasks (Pellegrini, et al. 2007). Additionally,  
175 children and teachers rated peers/pupils dominance and popularity to investigate whether  
176 proficiency ratings were confounded by these traits (Flynn & Whiten 2012). Thus model  
177 selection was rigorous in triangulating various sources of information regarding individual's  
178 prior-proficiency reputation (see Table 1 and further detail in the supplementary material).

179 The original intention was to select models based on behaviour with the three novel  
180 tasks as indicated by 'Task Interaction Scores' (TIS), and peer predictions of proficiency.  
181 Children's TIS with the three novel tasks was consistent, demonstrating that children's novel  
182 task proficiency was robust. However, children were not consistent in their ratings of their  
183 peers over a short time period. Furthermore, other characteristics influenced model choice;  
184 children of the same sex as the rater and children who were more popular received more peer  
185 selections for proficiency. The influence of age approached significance with older children  
186 being selected more often as proficient. Conversely, teacher ratings of proficiency correlated  
187 with performance on both of the reward tasks. We, therefore, modified the design such that



188 behavioural performance (TIS), supported by teaching ratings, was prioritised over peer  
189 ratings for the choice of models. Models were age, sex, popularity and dominance matched  
190 within each class. Details of model selection are summarised in Table 2 (further details in  
191 Supplementary Material).

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192 *Table 1 Overview of assessments. Teacher rating traits taken from Freeman et al. (2013).*

Trait	Name of assessment	Source	Method of assessment
		<b>Experimenter</b>	Behavioural assessment of interaction with 3 tasks, including order (relative to the other children) of
Proficiency	No-Reward Task	<b>Ratings:</b> Interactions	first proximity (within 1m and oriented towards the task), interaction (placing their hands on part of
Proficiency	Easy-Reward Task	during 15-20 mins of	the task) and success (removing stickers from the task in the reward tasks) as well as frequencies of
Proficiency	Hard-Reward Task	free play with novel tasks	proximity, interaction and success using one-zero sampling in 40 30second intervals and number of different types of interactions with the task. This resulted in a Task Interaction Score (TIS)
Proficiency	Proficiency	<b>Peers:</b> Asked to pick	Asked, 'Which five children would be really good at getting the sticker out of this box?'
Popularity	Popularity	up to five classmates	Asked, 'If you could take five children to a party, who would you take?'
Dominance	Dominance	from photographs	Asked, 'Are there any children who like to tell other children what to do?'
Proficiency	Proficiency		Inquisitive: Likely to explore this task
Proficiency	Proficiency	<b>Teachers:</b> Asked to	Intelligent: Quick and accurate in judging and comprehending this task
Proficiency	Proficiency	place photographs of children into one of	Inventive: Likely to engage in an inventive behaviour with this task
Popularity	Popularity	five groups (Likert scale) for each of the	Friends with a significant number of others/a smaller number of more influential individuals
Dominance	Aggressive	six adjectives	Often initiates conflicts with other children and dominates resources
Dominance	Unaggressive		Able to acquire and monopolise resources over other individuals

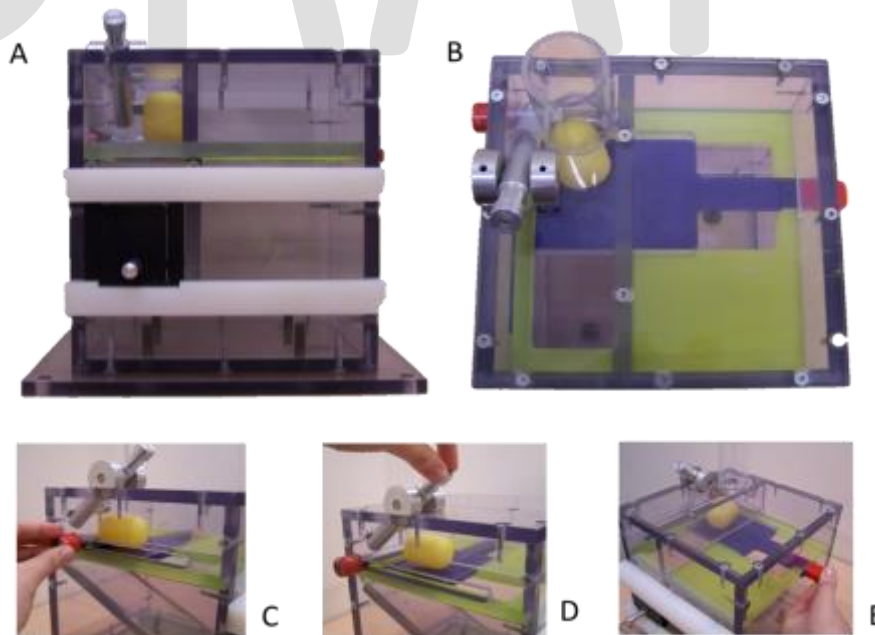
193 *Table 2: Overview of the eight models, two selected from each class*

Class	PPM	Sex	Age	Novel Task Ranks (Class Median)			Teacher Scores (Class Median)				Peer Scores (Class Median)		
				No Reward	Difficult Reward	Easy Reward	Proficiency	Popularity	Aggressive Dominance	Non-aggressive Dominance	Peer Proficiency	Peer Popularity	Peer Dominance
A	High	M	65	3 (12.5)	3.5 (10.5)	<b>14 (12.5)</b>	14 (9.3)	5 (3.5)	3 (2.5)	4 (3)	11 (8)	6 (5)	2 (4)
	Low	M	64	20 (12.5)	12 (10.5)	<b>12.5 (12.5)</b>	9 (9.3)	5 (3.5)	2 (2.5)	5 (3)	10 (8)	7 (5)	1 (4)
B	High	F	59	12 (14)	6 (14)	10 (14)	15 (9)	5 (3)	5 (2.5)	5 (3)	7 (9)	4 (3)	3 (2)
	Low	F	60	22 (14)	23 (14)	11 (14)	10 (9)	3 (3)	4 (2.5)	4 (3)	5 (9)	6 (3)	2 (2)
C	High	M	65	4 (12.5)	2 (12.5)	1 (13)	14 (9.8)	4 (3)	3 (2.5)	4 (2.5)	8 (8)	4 (4)	3 (2)
	Low	M	64	13 (12.5)	12.5 (12.5)	22.5 (13)	10 (9.8)	1 (3)	4 (2.5)	4 (2.5)	8 (8)	2 (4)	1 (2)
D	High	F	65	<b>16 (15)</b>	2 (15.5)	2 (15.5)	15 (8.3)	3 (3.2)	4 (3.2)	5 (3.3)	18 (8.5)	3 (5)	1 (2)
	Low	F	65	<b>11 (15)</b>	25 (15.5)	25 (15.5)	5 (8.3)	2 (3.2)	4 (3.2)	3 (3.3)	4 (8.3)	1 (5)	4 (2)

194 *Note. Age = months.*195 *Three tasks (No-Reward, Difficult-Reward, Easy-Reward) = sum of ranks for Task Success with lower scores corresponding better proficiency*196 *Teacher scores = sum (out of 15) of the Mdn score across teachers; Peer proficiency, Popularity and Dominance*197 *Peer scores = sum of nominations by other children; Text in bold indicates unavoidable anomalies to expected rankings*

198 **Apparatus**

199           The Sweep-Drawer-Lever Box (SDLB, see Figure 1) is a puzzle box containing a  
 200 reward held in place by a series of defences. The SDLB is transparent with an opening at the  
 201 top where a capsule containing a sticker can be inserted. The capsule falls to an opaque green  
 202 mid-level platform where one of three spatially separated, and functionally unique,  
 203 manipulandi can be used to push the capsule from the mid-level to a lower level. These three  
 204 manipulandi are, (1) a silver sweep with a red handle that moves the capsule to a hole  
 205 through which the capsule falls, (2) a silver lever used to push the capsule to a hole causing it  
 206 to fall, and (3) a blue drawer upon which the capsules sits and by pulling the drawer handle, a  
 207 gap is produced through which the capsule falls. These solutions can also be used in  
 208 combination and therefore there are seven possible solutions: Sweep, Drawer, Lever, Sweep-  
 209 Drawer, Drawer-Lever, Lever-Sweep and Drawer-Sweep-Lever, the latter four of these are  
 210 termed ‘combination-solutions’. On the lower level the capsule rests behind a black door  
 211 which can be slid to the side to remove it.



212

213 *Figure 1. The Sweep-Drawer-Lever Box front view (panel A) and top view (B). Model using*214 *the sweep (C), lever (D) drawer (E).*

215 **Video Demonstrations**

216 The model demonstrations were presented on two laptops, positioned on a table  
217 approximately 30cm apart. Children were initially shown consecutive three-second introductory  
218 clips of the models, one model on each laptop, smiling and waving. To aid the child's recall of  
219 which model would be shown on which laptop, at the top of each laptop was a photograph (3cm  
220 x 5cm) of the corresponding model. Participants were asked to identify each of the models by  
221 name. Whether the High PPM or Low PPM model was presented on the left or right and the  
222 presentation order of the introductory clips were counterbalanced. The High PPM and Low  
223 PPM were individually trained to remove the capsule from the SDLB using the three  
224 alternative solutions with each included a sequence of causally irrelevant actions. Once each  
225 child was proficient s/he was video recorded completing each of the three sequences of actions  
226 ending with the successful extraction of the capsule.

227 The 15 second clip showed the model looking from the camera to the task, then  
228 operating one of the three manipulandi to cause the capsule to fall and then moving this same  
229 manipulandi back and forth a further five times (irrelevant actions) before opening the door  
230 and retrieving the capsule. For example, if they demonstrated the drawer solution they pulled  
231 the drawer out to release the capsule then pushed the drawer (1) in, (2) out, (3) in, (4) out and,  
232 (5) in. The model retrieved the capsule from the door and held it up to the camera. Related  
233 research has shown a primacy effect such that children preferentially copied the  
234 demonstration they saw first (YYY, in prep). Thus the clips were shown simultaneously rather  
235 than subsequently so that the participant, not random allocation, dictated who the participant  
236 watched first. The clips were shown twice so that, in theory, the child could follow both  
237 demonstrations in turn from beginning to end. A video camera was placed 60cm in front of the  
238 participant between the two screens. Children's head and eye movements were recorded and  
239 coded both for the number of times and total duration of attendance to each demonstration.

240

241 **Procedure**

242 Children were tested individually in a quiet place in their school. In phase 1 children  
243 were given either a chance to interact with the SDLB or were given no information. Children  
244 given no information (condition 1 ‘Naïve’) moved straight into phase 2. All other children  
245 were assigned to the conditions involving an initial interaction with the SDLB. These  
246 children were given three minutes to interact with the task and remove the capsule before  
247 moving to phase 2. Children in conditions 1 (‘Naïve’) and 2 (‘Successful’) were presented  
248 with novel social information from both models but differed in their prior personal  
249 experience. The remaining successful children were given one of two demonstration  
250 combinations: a demonstration of the same solution as the child had previously-used  
251 presented by the High PPM and an alternative solution by the Low PPM (condition 3 ‘High  
252 PPM match’) or a demonstration of the same solution as the child had previously-used by the  
253 Low PPM and an alternative solution by the High PPM (condition 4 ‘Low PPM Match’). A  
254 summary of all conditions can be found in Table 3. The solution (sweep, lever, drawer) and  
255 model type used was counterbalanced across all trials. In phase 3 all children were told, “It’s  
256 your turn (again).” The child was allowed to interact with the SDLB until s/he retrieved the  
257 capsule successfully or three minutes had elapsed. If children were successful they were told,  
258 “It’s your turn again,” until they had completed six trials. At the end of testing all children  
259 were told they had done very well and were rewarded with stickers, irrespective of their level  
260 of success.

261 *Table 3: Overview of the procedure (three phases) in the five conditions*

	1	2	3	4
Condition	<b>Naïve</b> -then-novel- social	<b>Successful</b> -then- novel-social	Successful-then- <b>High PPM-match</b> -Low-PPM- novel	Successful-then- <b>Low PPM-match</b> -High-PPM-novel
<b>Phase 1</b> (Participant's interaction)	No interaction	Successful	Successful	Successful
<b>Phase 2</b> (Models' demonstrations)	Two new solutions	Two new solutions	High PPM same solution Low PPM new solution	High PPM new solution Low PPM same solution
<b>Phase 3</b> (Participant's interaction)	Six Trials	Six Trials	Six Trials	Six Trials
<i>N</i>	20	21	20	21

262 *Note: Words in bold font represent abbreviated terms, used in the text, for condition names.*

263 **Coding, Inter-Rater Reliability and Analysis**

264 Each participant's performance was scored with regard to eye orientation towards  
265 each laptop screen during video demonstrations and three separate variables for each  
266 response trial: (a) success (capsule removal), (b) solution used, (c) number of causally  
267 irrelevant actions copied (out of five). LW coded 100% of the sample from video tape. An  
268 independent observer coded 25% of the sample for 22 variables (the three variables listed  
269 above for each of six trials and four variables relating to eye orientation). There was almost  
270 perfect agreement (Viera & Garrett, 2005) on 21 of the 22 variables (Kappa scores above .86  
271 ( $p < .01$ ). The remaining variable (the number of causally irrelevant actions on the final trial)  
272 had a Kappa score of .64. A second independent observer coded 100% of this variable with a  
273 Kappa score of .86 ( $p < .01$ ). All statistical tests were non-parametric and two-tailed.

274

275

**Results**

276 In phase 1, 62 (84%) of the 74 children who were given a chance to interact with the  
277 task were successful. One child used a combination of the Sweep and the Lever action during  
278 his success. The other 61 children used a single solution: 19 Drawer, 12 Sweep and 30 Lever.  
279 The higher incidence of using the Lever was significant ( $\chi^2(2, N = 61) = 7.71, p < .05$ ). For  
280 all subsequent analyses Kruskal-Wallis tests were used to investigate whether the asocial  
281 preference for the lever impacted upon results. At no point did the salience of the lever have a  
282 significant impact upon the children's subsequent behaviour (all  $p$  values  $> .05$ ). Twelve  
283 children were unsuccessful in Phase 1 and so were removed from further analysis.

284



285 **Children's Attendance to the Demonstrations**

286 Table 4 gives an overview of looking behaviour and times across the two trials for  
 287 both models. The majority of children alternated their attendance between the two screens  
 288 during each demonstration (head direction changes between laptops,  $M = 4.6$ ,  $SD = 2.4$ ).

289

290 *Table 4: Overview of looking behaviour during demonstrations*

	Trial 1		Trial 2	
	High PPM	Low PPM	High PPM	Low PPM
Looked First N (%)	45 (56%)	36 (44%)	42 (52%)	39 (48%)
	Binomial $p = .37$		Binomial $p = .82$	
Looked Exclusively at one model (N)	9	3	11	8
<i>Mdn</i> time (seconds) looked at screen ( <i>IQR</i> )	9 (8.25)	7.5 (8)	6 (7.5)	7 (8.75)
	Wilcoxon $Z = -1.5$ , $p = .14$		Wilcoxon $Z = -0.1$ , $p = .94$	

291

292 **Past-proficiency Model-based Bias**

293 Across all conditions there was no significant difference in the number of children  
 294 who used the High PPM solution ( $N = 36$ ) and children who used the Low PPM solution ( $N =$   
 295  $31$ , Binomial,  $p = .63$ ). A further 13 children used an alternative solution and two children  
 296 were unsuccessful. Which models' solution (High PPM or Low PPM) was used in the  
 297 children's first response trial was entered as the dependent variable into a stepwise binary  
 298 logistic regression with the fixed factors of (a) which model was attended to first (High or  
 299 Low PPM), (b) the cumulative duration of attendance to each model in both demonstrations,  
 300 (c) age and (d) sex of participant. The only significant predictor of which model was copied  
 301 was which model was attended to first ( $\beta = -1.14$ ,  $p < .05$ ). Across all conditions the model  
 302 attended to first, was significantly more likely to be copied than the other model.

303 Across all six trials there was no significant difference in the number of times the  
304 High PPM solution ( $Mdn = 2.0$ ,  $IQR = 3.3$ ) or Low PPM solution was used ( $Mdn = 2.0$ ,  $IQR$   
305  $= 3.0$ ,  $Wilcoxon Z = -0.02$ ,  $p = .98$ ). The number of times a High PPMs solution was used in  
306 T1 to T6 was entered as a dependent variable in a Stepwise Linear regression model along  
307 with the same four factors. Again, the only significant predictor of High PPM solution use  
308 was which model was attended to first ( $\beta = 1.08$ ,  $p < .05$ ) with those children that looked at  
309 the High PPM model first using the High PPM solution significantly more than those that  
310 looked at the Low PPM first.

311 **Conditions where both solutions were novel.** There was no significant difference in  
312 whether the High or Low PPM's solution was used in the first trial for children in the Naïve  
313 condition (High = 7, Low = 11,  $p = .48$ , Binomial) or Successful condition (High = 8, Low =  
314 7,  $p > .99$ , Binomial). There was no significant difference in the number of times the children  
315 use the High and the Low PPM's solution across all six trials for children in the Naïve  
316 condition (High;  $Mdn = 1.0$ ,  $IQR = 2.8$ , Low:  $Mdn = 3.0$ ,  $IQR = 5.0$ ,  $Wilcoxon Z = -1.48$ ,  $p =$   
317  $.14$ ) or Successful condition (High;  $Mdn = 1.0$ ,  $IQR = 2.0$ , Low:  $Mdn = 2.0$ ,  $IQR = 3.0$ ,  
318  $Wilcoxon Z = -1.07$ ,  $p = .28$ ).

319 **Conditions where one model matched the child's personally-acquired solution.**  
320 Twenty children witnessed the Low PPM match their solution choice and a High PPM  
321 demonstrate a new solution. In T1 these children were more likely to use a solution different  
322 to their originally discovered (and Low PPM matching) solution ( $N = 15$ ) than use their  
323 original solution ( $N = 5$ , Binomial,  $p < .05$ ). Nine of these 15 children used the High PPM  
324 solution and six innovated an *unexperienced* solution. Twenty-one children witnessed the  
325 High PPM match their solution and Low PPM demonstrate an alternative. These children  
326 were as likely to use their original solution (and High PPM matching) solution ( $N = 12$ ) than

327 use a solution different to their original ( $N = 9$ , Binomial,  $p = .66$ ) with only one of these  
328 children innovating an *unexperienced* solution.

329 The difference between the two conditions in terms of using their own solution  
330 approached significance ( $p = .06$ , Fisher's exact two tailed). Across all trials (T1-6), children  
331 in the High PPM-same-and-Low PPM-alternate condition continued to use their original  
332 solution ( $Mdn = 5$ ,  $IQR = 4$ ) more frequently than children in the Low PPM-same-High PPM-  
333 alternate condition ( $Mdn = 2.00$ ,  $IQR = 6$ ;  $Z_2 = -2.49$ ,  $p < .05$ ). Not only were children in the  
334 Low PPM-same-High PPM-alternate condition more likely to deviate away from their  
335 original solution to that demonstrated by the High PPM, but they were significantly more  
336 likely to innovate an *unexperienced* solution than children in the High PPM-same-and-Low  
337 PPM-alternate condition ( $\chi^2(1, N = 41) = 7.55$ ,  $p < .01$ ).

338

### 339 **Additional effects of prior experience**

340 All 18 children that had no prior task interaction and were successful (condition 1)  
341 used a socially-demonstrated solution in T1. Of the 21 children who discovered a solution in  
342 condition 2 (where both models subsequently provide novel solutions), 15 (71%) used a  
343 socially-demonstrated solution in T1, so they were significantly more likely to use a socially  
344 demonstrated than personally-discovered solution ( $N = 21$ ,  $p < .001$ , Binomial test).

345 However, as six (29%) children did not use a socially demonstrated method, children with  
346 prior success were significantly less likely to use a socially-demonstrated solution than  
347 children with no prior interaction with a task (Fisher's Exact Test, two tailed,  $p < .05$ ). Of  
348 these six children, two used the solution they had initially discovered and four explored and  
349 innovated an *unexperienced* combination-solution (using the same manipulandum used in  
350 their personal success, with two adding the Low PPM's manipulandum and two the High  
351 PPM's manipulandum). Across the six trials, six of 20 children in the naïve condition used

352 solutions beyond those experienced at some point. This was not significantly different from  
353 the seven of 21 children in the successful condition that discovered multiple solutions  
354 (Fisher's Exact test, two tailed,  $p = .99$ ) although these groups are not directly comparable as  
355 children in the successful condition had less potential solutions to discover.

356 Concerning irrelevant action reproduction, the baseline for the rate of spontaneous  
357 irrelevant action production was 19% of children. Across all conditions, after social  
358 information containing the demonstration of irrelevant actions, there was no increase in the  
359 proportion of children producing an irrelevant action ( $ps > .05$ ). Irrelevant actions were not  
360 investigated further.

## 362 Discussion

### 363 Past-proficiency Model-based Bias

364 Our prediction that all children would preferentially copy the solution choice of the  
365 High PPM over the Low PPM was only partly supported. Children who witnessed two new  
366 solutions from differing models did not preferentially copy the solution choice of the High  
367 PPM. A null result should be interpreted with caution, especially with a sample size of 20 or  
368 21 per condition, although there was still a null result when the solution choice of all 82  
369 participants were analysed together. Whilst this null result stands in contrast to other studies  
370 where children have shown model-based transmission biases for past-proficiency (Birch et  
371 al., 2008; Koenig et al., 2004; Koenig & Harris, 2005; Zmyj et al., 2010), our study had a  
372 different methodology; (1) both demonstrations offered a viable solution and (2) the models  
373 were familiar peers. In relation to difference (1), we suggest that when children observe two  
374 new, equally viable solutions they are motivated to try them, irrespective of the source of that  
375 useful information. Thus, when both models are effective in the solution they demonstrate

376 their identity is less important; perhaps also explaining why there was no looking preference  
377 for the High PPM. These results reflect the complexity of real-world dynamics.

378 The challenges of using familiar peers had been partly anticipated. Children's ratings of peer  
379 proficiency did not correlate with behaviour towards the novel tasks and popularity, age and  
380 sex confounded peer ratings. Whilst it could be argued that a failure of the children to  
381 identifying proficient peers at this earlier stage undermined the experimental hypothesis and  
382 manipulation of peer- proficiency, we think it was fruitful to persevere with the main  
383 experiment. This failure was not that surprising considering previous research demonstrating  
384 the salience of other characteristics and co-varying characteristics (e.g. Flynn & Whiten,  
385 2012). We factored in the potential for this failure, by taking multiple measures of  
386 proficiency, and matched models on age, sex, dominance and popularity. With this matching,  
387 children showed a past-proficiency model-based bias under certain conditions, indicating that  
388 they have the ability to distinguish between models of varying historical ability and use this  
389 to guide their behaviour. Children whose previously-discovered solution was subsequently  
390 matched by the High PPM were more likely to continue using this original solution and less  
391 likely to use the Low PPM's alternative solution or to innovate, relative to children for whom  
392 the Low PPM matched their prior solution use and the High PPM offered an alternative.

393 Children appear to be evaluating their own solution in relation to alternative solutions and the  
394 characteristics of the models influenced this evaluation. We suggest that when the child and  
395 High PPM's solutions match, that solution is established as a 'good solution' and fidelity  
396 towards this solution continues over time. This fidelity inhibits the innovation of alternative  
397 solutions. Conversely, when the child's previously-discovered solution matched that of the  
398 Low PPM but the High PPM provided an alternate solution, the child perceived that his/her  
399 solution (and Low PPM's solution) is only one of many ways to interact with this task and so  
400 is motivated to try the alternative offered by the High PPM and innovate unexperienced

401 solutions. Here, investigating the interaction of other model-based biases, such as conformity  
402 (see van Leeuwen et al. 2013) would be fruitful, as well as investigating how model-based  
403 transmission biases hamper innovation.

404 As children were not consistent in their peer rating the model choice was based on the  
405 relatively objective measures of model proficiency, namely their performance on several  
406 tasks (visible to peers) and several teacher ratings of proficiency. Whilst the models may  
407 have objectively differed on their proficiency, general perceptions of the models (prior to  
408 children observing peers behaviour on the novel tasks) varied greatly amongst each child  
409 such that a model might be viewed as proficient by some peers but not by others. Future work  
410 could consider the role of peer evaluations of proficiency; however, such future work would  
411 need to consider that such ratings can be unreliable and children are prone to rating same-sex  
412 older children as proficient, irrespective of the child's proficiency, and thus any resulting bias  
413 may be related more to age and sex than proficiency itself.

414 Children's choice of which demonstration they looked at first was positively  
415 correlated to the method used on the first trial. Whilst a bias of 'copy the model observed  
416 first' might overwrite a proficiency based bias we think this design was imperative for several  
417 reasons. First, it was essential that children were shown both models as previous research  
418 (e.g. Wood et al., 2012) indicated that a between-subject design, where a child was shown  
419 one model *or* another, can overwrite a model-based bias because any useful social  
420 information is better than no information and thus children will copy their one model with  
421 high fidelity irrespective of that model's identity. Second, when a child sees both models,  
422 allowing a child to select which model to watch first provides a level of ecological validity,  
423 and allows us to assess model-based biases using a new approach, different to the usual  
424 sequential demonstrations. In related research (YYY in prep), when the demonstrations were  
425 sequential and experimentally manipulated, children showed a primacy bias to the first

426 demonstration, which masked the strength of the bias towards a particular model. Whilst the  
427 findings in the current study may have demonstrated a primacy bias, it was the child's choice  
428 as to who s/he watched first, and thus who a child chooses to look at first is another measure  
429 of a proficiency learning bias rather than a confound to the detection of a proficiency bias.

430

### 431 **Prior Experience**

432 Children who discovered a solution and subsequently observed new alternate  
433 solutions were motivated to try these new socially-demonstrated solutions, but these children  
434 showed less solution canalisation to the socially-demonstrated solutions than naïve children.  
435 Indeed, they reverted back to using their original solutions and innovated additional  
436 combination-solutions. This finding corresponds to findings from a simpler version of the  
437 SDLB (without the lever) where successful personal experience prior to receiving a social  
438 demonstration increased solution discovery (Wood et al., 2013a). We suggest that prior  
439 personal task success encourages task related self-confidence and this reduces canalisation to  
440 social information and encourages innovation. Such a phenomenon has been found in adults  
441 whereby participant's confidence in their own response predicted the likelihood of them  
442 using subsequent social information, such as those with higher self-confidence were less  
443 likely to adopt social information (Morgan, Rendell, Ehn, Hoppitt & Laland, 2011).  
444 Developing skills that are immediately unnecessary, but may assist in a changing  
445 environment, is thought to underpin instances of contra-freeloading where children (Singh, &  
446 Query, 1960) and other animals (Jensen, 1963) work for 'earned' rewards even though  
447 identical 'free' awards are available (Inglis, Forkman & Lazarus, 1997). Openness to  
448 exploration, innovation, and using multiple solutions for a single challenge may partially  
449 underpin cumulative culture, which is widely held to be responsible for the success of  
450 humanity as a species (Dean, Vale, Laland, Flynn, & Kendal, 2014).

451

## 452 **Causally Irrelevant Actions**

453           Generally, children did not imitate the causally irrelevant actions, contrasting with a  
454 number of studies showing that children around this age do so (Horner & Whiten, 2005;  
455 Lyons, Young, & Keil, 2007; McGuigan et al., 2007). Previous research has shown minimal  
456 copying of casually irrelevant actions when the model is a child (Wood et al., 2012) and  
457 when the demonstrations were via video rather than live (McGuigan et al., 2007). Viewing  
458 two demonstrations simultaneously may have increased cognitive load and thus decreased the  
459 precise copying of a model's solution, although children were able to attend to and copy the  
460 relevant solutions. This selective imitation of solution but not causally irrelevant actions  
461 could imply that children understand what is causally relevant and what is not and, when a  
462 copying context is difficult, parse out non-functional, aspects.

463

## 464 **Conclusion**

465           Model solution matching and successful prior experience and influenced children's  
466 solution choice and innovation, demonstrating the complex nature of children's social  
467 learning strategies. Whilst differences were found in solution choice relative to peer past-  
468 proficiency, other model-based biases that occur amongst familiar peers may 'overshadow' a  
469 past-proficiency bias. Investigating the relative weightings of different biases is, thus, an  
470 important avenue of future research. Biases may encourage or inhibit the innovation of new  
471 solutions depending on how they correspond with the child's personal information. In sum,  
472 understanding of children's social learning benefits from an approach that emphasises the  
473 dynamic setting in which it naturally occurs, enabling consideration of personal experience,  
474 number of solutions available, model identity and demonstrations witnessed.



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DRAFT

560

## Supplementary Material Detailing Model Selection

561

### Method

562

#### Participants

563

All 110 children took part in some aspect of peer ratings although there were

564

inevitable absences on some days. Ten members of staff across the four classes assisted with

565

the study. They were all female and worked full time with the respective classes either as the

566

class teacher or as a teaching assistant, all are henceforth described as teachers.

567

568

#### Apparatus

569

Three tasks were used to assess children's novel task proficiency (see Figure 1 for details).



570

571 *Figure 1a. Easy-Reward Task; 150cm long white Perspex pipe with a large hole ( $d = 10\text{cm}$ )*

572 *at one end and 12 small holes ( $d = 3\text{cm}$ ) along the pipe. The pipe was filled with shredded*

573 *paper and approximately 100 stickers removable from the holes. This task was designed to be*

574 *easy with potentially all stickers being accessed in a 20 minute session.*



575

576 *Figure 1b. Difficult-Reward Task; 25cm x 25cm x 5cm (h x w x d) transparent Perspex box*  
577 *with six compartments containing shredded paper and around 100 stickers. Each*  
578 *compartment had a hole (d = 3cm) at the front. On the front of the box was a circular*  
579 *transparent Perspex disk (d = 25cm) with four holes (d = 3cm). This circular panel could*  
580 *rotate, allowing the panel hole and the compartment hole to line up for access to the stickers.*  
581 *Two plastic tweezers were attached by a 30cm length of flexible wire and could be used to*  
582 *obtain the stickers. This task was designed to be challenging with potentially only a few*  
583 *stickers being accessed in a 20 minute session.*



584

585 *Figure 1c. No-Reward Task; 100cm long transparent Perspex pipe filled with twelve balls of*  
586 *differing colours, sizes and textures. The pipe had three long slats (l= 10cm, w= 2cm) so that*  
587 *children could touch the balls but the balls could not be removed from the pipe.*

588

## 589 **Behavioural Proficiency: Assessment and Results**

590 At the beginning of testing the children were told that new toys would be available in  
591 ‘free-play’ and all children could interact with these or they could also choose a different  
592 activity. Each novel task was made available to the whole class during these c20min free-play  
593 sessions. They were also told that cameras would be recording them, one video camera was  
594 placed 2 metres behind the task and another was placed 1 metre to the side of the task.  
595 Children’s order (relative to the other children) of first proximity (within 1m and oriented  
596 towards the task), interaction (placing their hands on part of the task) and success (removing  
597 a sticker from the task in the reward tasks) were recorded. Additionally, the frequencies of  
598 proximity, interaction and success were recorded using one-zero sampling, whereby the  
599 occurrence or absence of each behaviour was noted within 30second intervals. Scores are  
600 expressed as the proportion of the 40 potential 30second intervals that a child was in  
601 proximity to, interacting or succeeding with the task. Finally, children were scored for the  
602 number of different types of interactions with the task (e.g., for the No-Reward task a child  
603 could touch the task, insert finger into slots, move ball with finger, move whole tube, interact  
604 with the lid, and interact with the zip-ties attaching the task to a rack) and number of stickers  
605 obtained (excluding the No-Reward task). Scores were summarised as a ‘Task Interaction  
606 Score’ (TIS).

607 Pearson rank correlations for behaviour with each of the novel tasks demonstrated that  
608 each child’s behaviour was similar across the three tasks. No-Reward TIS was positively  
609 correlated with Difficult-Reward TIS ( $r_{99} = .42, p < .001$ ) and Easy-Reward TIS ( $r_{101} = .26, p$   
610  $< .01$ ), which also positively correlated with the Difficult-Reward TIS ( $r_{103} = 0.60, p < .001$ ).  
611 On occasion, children were absent during the presentation of one of the novel tasks so the  
612 TIS for each task was kept separate. The TIS for each task was entered separately as  
613 dependent variables into a stepwise linear regression along with the child’s sex (male = 0 or

614 female =1) and age (in months). Sex and age were not significant predictors of the No-  
615 Reward TIS. For the Difficult-Reward task age (but not sex) was a significant predictor ( $\beta = -$   
616  $0.27, t_{101} = -2.12, p < .05$ ) of TIS with older children receiving better TIS. For the Easy-  
617 Reward task both age ( $\beta = -0.30, t_{103} = -2.71, p < .01$ ) and sex ( $\beta = -6.66, t_{103} = -4.87, p <$   
618  $.001$ ) were significant predictors of TIS with older children performing better than younger  
619 children and females having better TIS. To summarise, children showed behavioural  
620 consistency across the three tasks and older children and girls tended to have higher TISs,  
621 hence demonstrated greater proficiency, than younger children and boys.

622

### 623 **Peer Ratings: Assessment and Results**

624 Individually, children were presented with an artificial fruit used in previous social  
625 learning research (the transparent version of the Glass Ceiling Box, see Horner & Whiten,  
626 2005). In this task the causally irrelevant actions typically presented with this task were  
627 excluded. Children were given a single demonstration of how to retrieve a sticker (by lifting a  
628 door, inserting a Velcro topped stick and attaching it to a Velcro sticker) by the experimenter.  
629 Children were told it would be their turn after they had answered some questions about their  
630 classmates. On a table in front of the participants were photographs of all their classmates,  
631 and children were asked three questions; one relating to peer proficiency, “Which five children  
632 would be really good at getting the sticker out of this box?” one relating to peer popularity, “If you  
633 could take five children to a party with you, who would you take?”, one relating to peer  
634 dominance, “Are there any children who like to tell other children what to do?” For the last  
635 question children struggled to pick five, therefore the question was adapted so children  
636 picked up to five peers. The children were then asked again, “Do you remember that I asked  
637 which five children would be really good at getting the sticker out of this box? Can you pick those  
638 five children again?” This repetition was to ascertain whether responses were consistent over



639 a short amount of time. For each question, the experimenter noted the identity of the five  
640 children and then shuffled the photos and randomly distributed them across the table before  
641 the next question was asked. At the end of the questioning children were invited to interact  
642 with the GCB and were then given a sticker. This interaction served as a means of rewarding  
643 children for their participation.

644 Five children were absent on the day of ratings. Of the 105 children who responded  
645 42 (40%) failed to be consistent in their assessment of peer proficiency, that is, they did not  
646 choose at least three of the same five children when asked the same question. There was an  
647 interaction between sex of peer and sex of participant with boys choosing more boys ( $M =$   
648  $7.37$ ,  $SD = 2.14$ ) than girls ( $M = 4.33$ ,  $SD = 2.61$ ;  $t_{103} = 6.55$ ,  $p < .001$ ) and girls choosing  
649 more girls ( $M = 5.65$ ,  $SD = 2.58$ ) than boys ( $M = 2.72$ ,  $SD = 2.27$ ;  $t_{103} = -6.18$ ,  $p < .001$ ).

650 Children's proficiency score ( $\Sigma$ peer selections) were entered into a stepwise linear  
651 regression in which sex (male = 0 or female = 1), age (in months), popularity ( $\Sigma$ peer  
652 selections) and dominance ( $\Sigma$  peer selections) were entered as predictors. Popularity was the  
653 only significant predictor of proficiency rating ( $\beta = 1.11$ ,  $t_{108} = 6.92$ ,  $p < .001$ ) with such that  
654 children who received more peer selections for party attendance receiving more peer  
655 selections for proficiency. Sex ( $\beta = -0.15$ ,  $t_{108} = -1.85$ ,  $p = .067$ ) and age ( $\beta = 0.14$ ,  $t(108) =$   
656  $1.74$ ,  $p = .084$ ) approached significance with males and older children being selected more  
657 often as proficient. Dominance was not a significant predictor ( $\beta = 0.01$ ,  $t_{108} = -0.14$ ,  $p = .99$ )  
658 of proficiency. To summarise, children were not consistent in their choices of proficiency of  
659 their peers and tended to rate proficiency based on the more popular children of the same sex  
660 as themselves.

661

662 **Teacher Ratings: Assessment and Results**

663 Teachers were shown the same Glass Ceiling Box as an example of a novel task and,  
664 in answer to rating statements, were asked to place photos of the children into one of five  
665 groups: 1 (not at all like this child), 2 (not like this child), 3 (neither like nor not like this  
666 child), 4 (like this child), and 5 (very like this child). The first statements related to  
667 proficiency and required teachers to rank children according to: inquisitive, defined as, Likely  
668 to explore this task; intelligent, Quick and accurate in judging and comprehending this task;  
669 and inventive, Likely to engage in an inventive behaviour with this task. Teachers were also  
670 asked to rank children on popularity (Friends with a significant number of others/a smaller  
671 number of more influential individuals), aggressive-dominance (Often initiate conflicts with  
672 other children and dominates resources) and unaggressive-dominance (Able to acquire and  
673 monopolise resources over other individuals without using aggression). These questions were  
674 based on constructs developed by Freeman et al. (2013). The scores of same-class teachers  
675 were significantly positively correlated with each other for each trait (Table A) with the  
676 exception of some of the ratings from teachers of Class A, possibly due to the smaller size ( $N$   
677 = 23) and the inquisitive rating in Class B. As there was good agreement amongst the  
678 teachers, children received a mean score for each of the six traits. As the three proficiency  
679 adjectives were positively correlated (inquisitive with intelligent;  $r_{110} = .44, p < .001$ , and  
680 inventive;  $r_{110} = .56, p < .001$ , inventive with intelligent;  $r_{110} = 0.71, p < .001$ ) they were  
681 combined into a single construct of proficiency.

682 *Table A: Correlations for teachers' rating of children's traits in each of the four classes*

	Inquisitive		Intelligent		Inventive		Popularity		Aggression		Unaggressive Dominance	
	Teacher 2	Teacher 3	Teacher 2	Teacher 3	Teacher 2	Teacher 3	Teacher 2	Teacher 3	Teacher 2	Teacher 3	Teacher 2	Teacher 3
Class A: Teacher 1	0.46 <sup>+</sup>	0.78*	0.59*	0.79*	0.37	0.22	0.49	0.64**	0.61*	0.62	0.49 <sup>+</sup>	0.84**
Class B: Teacher 1	0.27	NA	0.71***	NA	0.81***	NA	0.45*	NA	0.66***	NA	0.60**	NA
Class C: Teacher 1	0.48**	NA	0.74***	NA	0.31	NA	0.72***	NA	0.88***	NA	0.52**	NA
Class D: Teacher 1	0.70***	0.51**	0.79***	0.91***	0.83***	0.74***	0.56**	0.53**	0.63***	0.39*	0.62***	0.58***

683 *Note.* \*  $p < .05$ , \*\*  $p < .01$ , \*\*\*  $p < .001$  <sup>+</sup>  $p < .075$

684 Teachers' mean proficiency ratings were entered as a dependent variable into a  
685 stepwise linear regression with the child's sex (male = 0 or female = 1), age (in months),  
686 popularity, and aggressive and unaggressive dominance entered as independent variables.  
687 Age ( $\beta = 0.59, t_{107} = 0.89, p = .38$ ) and sex ( $\beta = 0.11, t_{107} = 1.73, p = .09$ ) were not  
688 significant predictors of teacher ratings of proficiency. Teacher ratings of popularity ( $\beta =$   
689  $1.22, t_{107} = .20, p < .001$ ), aggressive ( $\beta = -0.91, t_{107} = .26, p < .01$ ) and unaggressive  
690 dominance ( $\beta = 1.48, t_{107} = .27, p < .001$ ) were all significant predictors of teacher ratings of  
691 proficiency, with increased affiliation and unaggressive dominance scores, and decreased  
692 aggressive dominance scores, predicting increased proficiency scores. To summarise, it  
693 appears that teachers' proficiency judgements were not influenced by children's age or sex,  
694 but corresponded positively with ratings of popularity and unaggressive dominance.

695

#### 696 **Relation between Peer and Teacher Ratings and Behavioural Proficiency**

697 The three TIS were entered separately as dependent variables into a stepwise linear  
698 regression with teacher and peer ratings, sex and age, as predictor variables (Table B). For the  
699 Easy-Reward task, the model accounting for the most variance (31.7%) of TIS included  
700 teacher's proficiency ratings, sex and age; children with higher teacher's proficiency ratings,  
701 girls and older children had greater TIS than those with lower proficiency ratings, boys and  
702 younger children respectively. For the Difficult-Reward task, teacher proficiency ratings was  
703 the only variable in the best model which accounted for 14.7% of the variance of TIS;  
704 children with higher proficiency ratings from teachers had greater TIS than those with lower  
705 proficiency ratings. For the No-Reward task, the best model could only account for 6.4% of  
706 the variance and showed a peculiar pattern. Greater TIS was predicted by increased ratings of  
707 aggressive dominance by teachers and *fewer* peer-selection of proficiency.

*Table B: Linear Regression (Stepwise) predicting Task Success on two reward novel tasks*

Variables in Equation	Easy-Reward				Hard-Reward			
	B	SE	$\beta$	<i>t</i>	B	SE	$\beta$	<i>t</i>
Constant	38.1***	6.74		5.6	22.8***	2.19		10.4
Teacher proficiency ratings	-0.79***	0.21	-0.33	-3.8	-0.9***	0.22	-0.39	-43.3
Age (months)	-5.6***	1.31	-0.36	-4.3				
Sex <sup>a</sup>	-0.2*	0.11	-0.17	-2.0				

<sup>a</sup> Dichotomous variable Male = 0, Female = 1; \*  $p < .05$ , \*\*\*  $p < .001$  (two tailed).

### Model Selection

Children were ranked relative to their TIS and teacher proficiency scores. The High PPM was chosen from children who reached the following criteria: in the top 5 TIS rank in at least two of the novel tasks and ranked in the top five children for teacher proficiency rankings. The Low PPM was chosen from children who reached the following criteria: matched the High PPM in sex and age (within 60 days), bottom ten rank for teacher proficiency ratings, did not come in the top ten TIS rank with any novel task. This was possible for three of the four classes, in the fourth class (Class B) no child reached these criteria so for the High PPM model a child who was ranked in the top five children for proficiency by the teachers, and had a TIS rank of 6 and 12 in two novel tasks was selected, and for the Low PPM model a child who was ranked 15<sup>th</sup> (out of 27) in teacher proficiency and who met the previously described novel task criteria, was selected. All analyses were run with data from this class included and excluded and the results remained the same. The models were also closely matched for popularity and dominance. With popularity, for all classes there was no more than two peer-selections (of a possible range 0-15) difference between models. With unaggressive dominance, for three classes there was no more than three peer-selections (of a possible range 0-7) difference.

## References

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